



Company Overview

Recovery Force Health is an all-encompassing digital health organization focused on the application of data-driven solutions through wearable medical technology. Our mission is to be a leader in providing devices and solutions that alleviate unnecessary barriers for healthcare professionals to improve patient outcomes. While the company started solely with the idea of creating a solution to the current standard of care compression devices, we have ventured into other aspects of healthcare products that will enhance patient mobility and patient comfort.

Market & Commercialization Strategy

Our clinical trials and implementation results demonstrate that patients are spending significantly less time in bed and achieving remarkably higher compliance to DVT prophylaxis, as opposed to the current standard of care IPCs. These significant outcomes have been celebrated during poster presentations at national critical care conferences and within multiple peer-reviewed journals. Our product features, along with our trial results, promote how game-changing and innovative the MAC System is for patient safety not only for patients, but also caregivers. The benefits of our products & outcomes of our trials are showcased at numerous nursing & healthcare conferences across the United States.

Technical & Competitive Advantage

Current IPC products on the market are built for bedrest, tethering the patient to the bed while in use and only provide sequential compression to the patients legs. These devices often lead to refusals due to discomfort, noise levels, complaints of hot/sweaty, and a number of other limitations that come along with being tethered to the bed. MAC is the world’s first cordless, tubeless therapeutic compression device that also generates mobility data in real-time. Patients wearing MAC have a more comfortable and lightweight means of compression therapy. Unlike the current standard of care, MAC takes a mobility-first approach allowing patients to receive the needed compression therapy while providing freedom to be mobile without having the MAC System removed from their legs each and every time they need to get out of bed.

Regulatory Strategy & Intellectual Property

The MAC System has issued intellectual property with Patent #11173095 (Issued 11/16/2021) and Patent #11179291 (Issued 11/23/2021) with multiple other patents pending. The MAC System has received FDA Class II 510(k) Clearance – K203052 (March 21, 2021) with upcoming enhancements for EMR Integration in Q1 of 2024. This will be a significant advancement in patient care and communication, which will allow the caregiver to automatically have patient mobility and adherence to mechanical prophylaxis charted into EPIC and Cerner. The advancement of EMR integration ensures that the accuracy of the chart is improved to optimize communication and achieve patient outcomes, while saving the nursing staff time and enhancing efficiencies in a healthcare environment struggling with nursing time and staff shortages.

Key Milestones

Objective	Milestone	Date/Year
Sales	Exceeded \$1M revenue milestone on flagship MAC System Device	Q1/2024
EMR Integration	Complete EMR integration and connectivity with the MAC System	Q2/2024
Awards & Recognition	Awarded & Nominated for Innovation Awards (Tech Innovation of the Year, Bronze Edison Award)	Q2/2024

Capitalization History

Year	Grant or Equity Type	Description	Amount
2019	Seed Round	Foglia Family (Sage Products Founders) + Indiana Spine Ventures + Angel Investors	\$10.3M
2021	Capital Raise Equity	Foglia Family + Indiana Spine Ventures	\$3.0M
2022	Capital Raise Equity	Foglia Family + Indiana Spine Ventures + \$1.25M Elevate Ventures match + Angel Investors	\$7.7M
2023	Capital Raise Equity	Foglia Family + Indiana Spine Ventures	\$4.1M

Use of Proceeds

Latest \$10M round of funding will be used to further enhance product development initiatives focused on connectivity and EMR integration with Epic and Cerner with our flagship MAC System device. Funds will also be utilized for capex purchases related to our Elevate Patient Positioner, inventory, and salesforce expansion in key healthcare markets across the country.

Key Team Members

Matthew Wyatt | CEO

20+ years of executive management and entrepreneurial expertise specialized in building companies from the ground up with a proven track record of multiple exits to strategic partners.

Jason Bobay, MBA | President

15+ years in medical device specializing in sales, business development, product development, and clinical research with extensive knowledge on recurring revenue business models and commercialization of new products.

Tim Yohler | Chief Financial Officer

25+ years in private industry as CEO, CFO, and COO experience including 12+ years in Big Four Public Accounting Firm with several M&A transactions in both the public and private sectors.

Jeff Schwegman | Executive Vice President of Engineering

25+ years in design, development, manufacturing, and commercialization of medical devices, diagnostics, and drug delivery devices. Leads the day-to-day product development and design effort within the organization.